### SPECIFIC PROCUREMENT NOTICE

# REQUEST FOR EXPRESSION OF INTEREST

# ENGAGEMENT OF A CONSULTANT TO UNDERTAKE AN ASSESSMENT OF THE STATUS OF SOCIAL SECURITY AND SOCIAL INSURANCE IN THE INFORMAL SECTOR ECONOMY

### **GOVERNMENT OF GHANA**

# MINISTRY OF GENDER, CHILDREN AND SOCIAL PROTECTION (MOGCSP)

## GHANA PRODUCTIVE SAFETY NET PROJECT 2 (GPSNP 2)

IDA Credit No.: IDA-68590

### SCOPE OF ASSIGNMENT AND KEY RESPONSIBILITIES

ENGAGEMENT OF A CONSULTANT TO UNDERTAKE AN ASSESSMENT OF THE STATUS OF SOCIAL SECURITY AND SOCIAL INSURANCE IN THE INFORMAL SECTOR ECONOMY (REF. NO. GH-MOGCSP-324695-CS-QCBS)

### TERMS OF REFERENCE

Title of Study	Scoping of the status of Social Security and Insurance for the		
	Informal Sector Operators towards Inclusive Shock Response		
Purpose of assignment	The purpose of this assignment is to assess the status and acceptance		
	of social security and social insurance amongst workers in the		
	informal sector of Ghana: Specifically, the study will seek to:		
	1. understand and assess the social protection provisions in the		
	informal economy and provide empirical evidence upon		
	which the agenda for increasing access to social security and		
	insurance for the informal sector workers would be built and		
	pursued.		
	2. Provide policy recommendations and key advocacy messages		
	to engage key stakeholders on extending social protection		
	schemes to the informal economy.		
	3. Develop policy briefs (not more than 5 pages) for advocacy		
	and stakeholders' engagement.		
	This will be coordinated by the Ministry of Gender, Children and		
	Social Protection through the Social Protection Directorate in		
	collaboration with Key Stakeholders including MELR, SSNIT,		

	NTHC, NPRA, NIC, GLICO Trustees and Development Partners		
	including the World Bank, ILO, and UNICEF		
Location	Ghana		
Duration	4 months		
Reporting to:	Social Protection Directorate, MOGCSP		

### **BACKGROUND**

The outbreak of COVID-19 pandemic and its socio-economic impacts have exposed even more the vulnerability of workers in the informal sector who do not have adequate social protection coverage. The absence or limited coverage of social protection for most of the informal sector workers (ISW) does not only pose danger in their everyday struggles to meet their basic needs, but also affects their ability to cope with any shock and undermines inclusive development. The Labour Force Survey, 2015 estimated that over 85% of the Ghanaian working population are in the informal sector which is largely made of small and medium scale businesses, consisting of producers, wholesale and retail traders, and service providers, comprising, casual wage workers, home-based workers, and street vendors, among others. Additionally, the informal sector economy is often characterized by "low income and wages, no official protection and recognition, self-employment work, no coverage by minimum wage legislation and social security, no trade union, and little or no job security" (Farrel et al, 2000; Ofori, 2009) as well as poor financial inclusion and irregular income pattern. The informal economy is therefore large and diverse. Workers in informal sector may suffer multiple vulnerabilities and are prone to shocks (both idiosyncratic and covariant shocks). This sector is expected to grow and continue to be the main source of employment to majority of the people and thereby remains the driving force of the Ghanaian economy. In their quest to save towards future shocks some of the informal workers fall into the hands of unscrupulous people and organisations thereby worsening their plight. In view of prevailing vulnerabilities, high rate of informality and high susceptibility to shocks as evidenced by COVID 19 pandemic, there is the urgent need to increase the coverage of social protection in this sector.

The State has over the years established institutions such as SSNIT<sup>1</sup>, NTHC<sup>2</sup>, NPRA<sup>3</sup> and enacted laws to regulate social security and insurance schemes in the country. Act 883 National Pensions (Amendment) Act, 2014 indicates that "a self-employed person may join and pay contributions to a personal pension scheme if that person is of an age that is not more than the statutory retirement age or is at least fifteen years

<sup>&</sup>lt;sup>1</sup> Social Security and National Insurance Trust

<sup>&</sup>lt;sup>2</sup> National Trust Holding Company

<sup>&</sup>lt;sup>3</sup> National Pension Regulatory Authority

of age." The informal sector social security implementation was ceded to the NTHC to manage a separate

social security scheme that is purposely tailored to suit the needs of workers in the informal sector of Ghana.

The National Pension Regulatory Authority has indicated that only 4% of persons in the informal sector are

on the scheme.

The Country is implementing the National Social Protection Policy (NSPP) with the objectives of increasing

social assistance for the poor, promoting productive inclusion and decent work to sustain families, and

increasing to social security and social insurance for all Ghanaians. Even though much is being achieved

for the first and second objectives, the third objective (increase access to social security and social insurance)

has somewhat received little attention.

Extending social security and social insurance to the informal sector implies encouraging them to save and

build their resilience to future shocks and risks. This will complement government's efforts in reducing

poverty and vulnerability as well as bridging inequality gap. These efforts of providing access of social

security and social insurance (SS&SI) to ISWs could also provide the basis on which the workers can plan

their retirement and also serve as indemnity for workers who become disabled or the families whose

breadwinner dies among others. The provision of social protection services to the informal sector workers

can help them to realize the Ghanaian social protection floors which aimed at securing the wellbeing

throughout the life cycle.

PURPOSE, OBJECTIVES AND EXPECTED RESULTS

The purpose of the study is to provide empirical evidence upon which the agenda for increasing access to

SS&SI for the informal sector would be built and pursued. The primary objective is to identify the various

categories of ISWs and their characteristics, assess existing SS&SI schemes, mode of operation; patronage

and their effectiveness and make policy recommendations.

Specifically, the study seeks to:

1. Make an inventory of current SS&SI that are targeting the informal sector workers, roles of

respective institutions providing the services, the areas of coverage, relevant policies, decision-

making structures and processes utilized by each intervention/institution, including partnerships

and/or engagement with other actors.

2. Conduct a detailed assessment of the existing Ghana's SS&SI schemes including extent to which

ISWs are reached, mode of collection and its design features and their effectiveness in increasing

ISWs access to SS&SI.

3. Establish a working definition of people classified as informal sector workers and identify types of

informal sector employment, the profile of workers; the working conditions and the gaps to be filled

Tel: +233(0)302 688 181/ (0)302 688 188 Email: info@mogcsp.gov.gh

to enhance conditions of service and further capacity required. Understanding the level of resilience

required by the various categories of ISWs will be an important factor to designing tailor-made

interventions to suit their needs.

4. Assess the preparedness of ISWs to be enrolled and contribute to SS&SI schemes; the preferred

methods of payments as well as benefit packages expected from the schemes.

5. Identify the barriers that hinder the ISWs to be contributors of SS&SI schemes. and establish ways

to rope in new contributors.

6. Make policy recommendations to guide the development and implementation of SS&SI schemes for

the informal sector.

The Consultant(s) will be required to develop a detailed methodology to undertake this assignment during

the inception stage of the study. It is however expected that the methodology will include both quantitative

and qualitative. The data will be collected among others, from demand side actors or beneficiaries, supply

side actors, influencers and key decision makers. The assignment will be guided by a steering committee

that will be formed for the purpose of this study.

TASKS, DELIVERABLES, TIMELINES AND PAYMENT SCHEDULE

Specific Tasks

1. Develop a detailed inception report and work plan in close consultation with designated SPD staff

and key partners. The inception report will clarify and refine the overall approach, methodology and

timing for the study.

2. Develop guidelines on the study design, implementation, analysis, and communication.

3. Develop data collection tools and protocols.

4. Participate in an inception meeting with MOGCSP and key stakeholders (to be organized by SPD).

5. Collect quantitative and qualitative data, including reviews of secondary information, focus groups

and key informant interviews.

6. Prepare reports as documented in deliverables below.

7. Revise reports and recommendations following feedback from Steering Committee

8. Make policy recommendations and key advocacy messages to engage key stakeholders on extending

social protection schemes to the informal economy.

9. Develop policy briefs (not more than 5 pages) for advocacy and stakeholders' engagement.

Flowing from the task to be performed, the following deliverables, timelines and payment schedules are presented below:

Key deliverables	Timeline	Payment Schedule
Submission of inception	Two weeks after signing of	10%
report, following initial	contract	
consultation with		
stakeholders, proposing		
strategy for conceptualization		
of the task and overall		
implementation plan,		
including details on the		
objectives, methodology,		
analytical framework		
as well as timelines for		
completion of service.		
Pre-field work report	4 weeks after inception report	20%
including findings from		
desk review, research		
strategy, and		
tools/instruments for data		
collection (for both		
key informant interviews and		
for vulnerable		
populations), and strategy and		
content for		
enumerator training as well as		
obtaining an		
approved ethical clearance for		
the data collection		
instruments.		
Submission of draft study	12 weeks after submission of	50%
report for review by technical	pre-field work report	
steering committee.		
Present draft report for		
validation in the stakeholders		
meeting; participate in at least		
one or two dissemination		
events to share findings and		
products from the study.		
Final report on scoping of the	4 weeks after dissemination	20%
status of SS/SI in the informal	event	
economy following review		

Key deliverables	Timeline	Payment Schedule
and validation workshops		
with stakeholders. The report		
should incorporate feedback		
from the validation meeting		
and should include proposals		
and recommendations to		
inform policy decisions for		
extending SS/SI into the		
informal economy/sector.		
Include a PowerPoint		
presentation on key findings		
and recommendations and a		
policy brief (max 5 pages)		

# REQUIREMENT FOR QUALIFICATION

A reputable research institution with the demonstrable background and experience in social protection and social insurance/security instruments. The lead consultant must possess the following:

- Should have at least 10 years of professional experience in social protection and a demonstrated track record of conducting similar study.
- Should hold a advance degree (i.e., PhD) in the field of social or economic policy, organization development, development studies or a related field.
- Strong research and report writing skills are essential for this consultancy.
- Demonstrable experience in using mixed method research approaches and analysis. Administering
  key informant interviews and focus group discussions with vulnerable populations in Africa, specific
  experience in Ghana is a plus.
- Knowledge of social inclusive approaches, Vulnerability and an understanding of the labour market dynamics or trends of Ghana's social protection sector will be an asset.
- Should demonstrate and have understanding and knowledge on social security schemes and informal economy.

REPORTING REQUIREMENTS

The Consultant will report to the Director of the Social Protection Directorate of the Ministry of Gender,

Children and Social Protection (MoGCSP). A technical steering committee (comprising the MoGCSP,

relevant Government Institutions, Experts and Development Partners) would be responsible for reviewing

and providing input into the deliverables (i.e., draft and final products) by the consultant.

ALL REPORTS AND SUBMISSIONS MUST BE PRESENTED IN ENGLISH.

Location and Duration

The total effective work time under this assignment is 22 weeks (5 and half months). The assignment is

expected to commence in August 2023 and end in November 2023.

Specific deliverables and timelines are provided in the schedule above.

The location of the assignment is Ghana.

Field visits are expected for this assignment to different regions within Ghana. The team would travel to

areas within and outside Accra for field work as per methodology and tools finalized for this assessment.

All travel costs should be planned properly in the technical proposal and included in the financial proposal.

The consultants will not be entitled to payment of overtime. All remuneration must be within the contract

agreement. No field visit can take place before the approval of the inception report.

The detailed Terms of Reference for the various positions can be obtained at the address given below.

**EXPRESSION OF INTEREST** 

The Ministry of Gender, Children and Social Protection has received financing from the World Bank towards the cost of the Ghana Productive Safety Net Project 2 (GPSNP 2), and intends to apply part of the

proceeds for consulting services.

The Ministry of Gender, Children and Social Protection (MoGCSP) now invites eligible Individual Consultants to indicate their interest in providing the Services. Interested Consultants should provide

information through their Curriculum Vitae and other means, demonstrating that they have the required qualifications and relevant experience to perform the assignment. The selection will be carried out through open competition among qualified shortlisted individuals and in accordance with Section VII paragraphs

7.36 and 7.37 of the World Bank's Procurement Regulations dated July 2016, revised in November 2017 and August 2018. The Consultants having the required experiences and competencies relevant to the various

positions shall be assessed and compared using weightings.

Further information can be obtained at the address below during office hours (i. e. 8:00am to 5:00pm).

Expression of interest must be delivered in a written form to the address below in person or by mail and clearly marked "Ghana Productive Safety Net Project 2 - (insert name of position applying for)" by 4:00pm on Friday, 5<sup>th</sup> January, 2024.

The Chief Director Ministry Of Gender, Children and Social Protection P. O. Box MBO 186 Ministries Accra, Ghana

Tel: (+233) 0302 688181/0302688187/0302688184

Email: info@mogcsp.gov.gh

Attention: Head, Procurement and Supply Chain Management Unit, Room 213, MoGCSP

Tel: 0242887675

Only short-listed individuals will be contacted.

### **NOTE**

MoGCSP reserves the right not to hire for the position(s) if it determines that a candidate suitable for the position(s) was not identified. For such an event the position(s) so affected will be re-advertised.